

Message Text

CONFIDENTIAL

PAGE 01 STATE 078857
ORIGIN EA-12

INFO OCT-01 ISO-00 EB-08 COME-00 INR-10 DODE-00
NSAE-00 USIA-06 TRSE-00 SOE-02 DOE-15 CIAE-00
SP-02 ACDA-12 /068 R

DRAFTED BY EA/PRCM:SSHALLFORD:JO
APPROVED BY EA/PRCM:HETTHAYER
EB/ITP/EWT:AJREICHENBACH (DRAFT)

-----008947 280430Z /64

R 272337Z MAR 78
FM SECSTATE WASHDC
TO USLO PEKING
INFO AMCONSUL HONG KONG

C O N F I D E N T I A L STATE 078857

E.O. 11652: GDS

TAGS: ESTC. CH, US

SUBJECT: IBM VISITATION TO SHENYANG BLOWER WORKS

1. IN RELATING OUTCOME OF THE LAST ROUND OF IBM-PRC NEGOTIATIONS REGARDING IBM VISITATION RIGHTS UNDER ITS SHENYANG BLOWER WORKS CONTRACT, IBM EXECUTIVE AL JOSEPHS STATED THAT THE CHINESE OFFERED TO HONOR ANY IBM REQUEST TO VISIT ITS EQUIPMENT FOR AN INDETERMINATE AMOUNT OF TIME. THE CHINESE VERBAL AGREEMENT WAS MADE IN DIRECT RESPONSE TO IBM'S REFERENCE TO QUARTERLY VISITATION REQUIREMENTS FOR AN ADDITIONAL FOUR YEARS UNDER THE CONDITIONS OF COCOM NOT 12. PREDICTABLY, THEY REFUSED TO COMMIT THEMSELVES IN WRITING, MAINTAINING THAT SUCH AGREEMENT IS SIMPLE RECOGNITION OF THEIR NEED FOR IBM ASSISTANCE FOR AN INDETERMINATE PERIOD IN SERVICING AND OPERATING THE EQUIPMENT.

CONFIDENTIAL

CONFIDENTIAL

PAGE 02 STATE 078857

2. THIS STRIKES US AS A NEW WRINKLE IN CHINESE EFFORTS TO COPE WITH COCOM SAFEGUARDS WITHOUT ACCORDING THEM FORMAL RECOGNITION. WE WOULD APPRECIATE USLO'S COMMENTS ON WHETHER THIS APPEARS TO BE A DEPARTURE FROM PAST CHINESE PRACTICE WITH US OR OTHER FOREIGN COMPANIES. VANCE

CONFIDENTIAL

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: COMPUTERS, VISITS, CONSULTANTS
Control Number: n/a
Copy: SINGLE
Draft Date: 27 mar 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978STATE078857
Document Source: CORE
Document Unique ID: 00
Drafter: SSHALLFORD:JO
Enclosure: n/a
Executive Order: GS
Errors: N/A
Expiration:
Film Number: D780133-1107
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780321/aaaaaror.tel
Line Count: 60
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: a4ad12bd-c288-dd11-92da-001cc4696bcc
Office: ORIGIN EA
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 11 may 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3192543
Secure: OPEN
Status: NATIVE
Subject: IBM VISITATION TO SHENYANG BLOWER WORKS
TAGS: ESTC, CH, US, IBM
To: PEKING
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/a4ad12bd-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014